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# PHARMA PROGRAMS

# **Supplier FAQ**

A2A Integrated Pharmaceuticals strategically provides
Manufacturing & Logistics in the form of manufacturing, development, procurement, acquisition support, and supply chain management services to a variety of industries, within the U.S. Government Health Care System.



A Tennessee and Kentucky-based Pharmaceutical Manufacturer, specializing in niche programs in the pharmaceutical market.

# **Locations / Business Hours:**



555 Marriott Dr, Ste 315 Nashville, TN 37214



5251 Nashville Rd, Ste A Bowling Green, KY 42104



Weekdays 9:00am-5:00pm CST





A2APharmGov.com info@A2APharmGov.com (800) 380-6709



# **Company Overview**



A2A Integrated Pharmaceuticals is a Pharmaceutical Manufacturer that's structured to perform a variety of Manufacturing Activities in which the primary mission is serving the U.S. Government. A2A provides their customers a wealth of experience, totaling six-plus decades of pharmaceutical expertise which includes every step of the pharmaceutical supply chain, from Manufacturing, Pharmaceutical 3PL and Wholesale Distribution, Retail Pharmacy, Mail Order Pharmacy, Clinic Pharmacy, and Specialty Pharmacy.

A2A Integrated Pharmaceuticals provides a fully capable partnering platform in order to internally develop assets through a network of strategic partners. We continue to actively seek developmental and market-ready pharmaceutical products and other strategic opportunities in all areas of the U.S. Federal market.

A2A strives to develop a strong network of strategic partners who have introduced our products to patients in specialty industries. Partnering is integral to A2A's growth and success. We are actively seeking strategic partnerships and supplier opportunities that can introduce new products to our portfolio. We continue to seek new collaborations and supplier opportunities in available markets for introductions of new products to our portfolio and partnerships to adapt to the ever-changing industry.

- 2. Company Overview
- 3. Quality & Regulatory
- 4. Products & Programs













# **Quality & Regulatory**



# **Quality Policy**

A2A Integrated Pharmaceuticals is committed to providing its customers with safe and effective products through strict regulatory compliance, high expectations of quality standards, and surpassing customer service. Each person within the company is accountable for ensuring product quality and consumer safety.

A2A conducts business in compliance with the applicable regulations, codes, and standards.

The leaders of A2A are committed to upholding a quality-focused work environment to ensure that all procedures are in place and followed that supports product quality and patient or consumer safety.

Those employed by A2A have the appropriate education, training, skills, and experience to carry out the work for their respective positions, in accordance with regulations and A2A Integrated Pharmaceuticals policies and procedures.

A2A incorporates Quality System Management that is in accordance with applicable regulations and ensures product integrity and consumer safety.

A2A has Quality Agreements in place for any service performed by an outside party on behalf of A2A Integrated Pharmaceuticals to ensure high-quality service and products for A2A customers.



FDA Labeler: 73141-TN MFR: 0000005626 DUNS: 117064671



FDA Facility (FEI): 3017227491

KY MFR: M04435 DUNS: 117592836









# **Products & Programs**



The leadership team brings unparalleled expertise with hands-on experience and a relentless commitment to quality, compliance, and reliability. A2A brings together a team with extensive, yet specialized, pharmaceutical industry experience; one that has particular expertise in generics, eye care, and other specialty areas. The experience includes all types of pharmaceuticals and dosage forms such as tablets, capsules, extended-release formulations, oral liquids and suspensions, and topical formulations. The leadership team has a long-term approach to provide the safest, cost-effective medications to their patients.









- Procurement & Acquisition
- · Development & Manufacturing
- Supply Chain Support
- Packaging
- Stability Testing







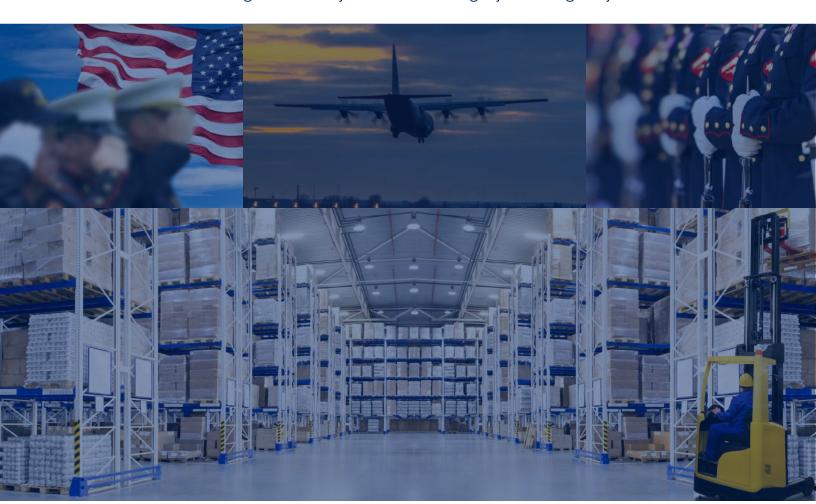
- Wholesale/Distribution
- Warehousing
- Contract Management
- Program Management
- Marketing and Sales





# ALLIANCE PHARMACEUTICALS

A SDVOSB-Owned Pharmaceutical Wholesale Distribution Organization with the Highest Quality Standards, Integrity, and Urgency!















DUNS: 117589989 CAGE Code: 8NA49 FEIN: 85-1797376

SAM Unique Entity ID: ZCA9ZAN3VYV6



# **CAPABILITY STATEMENT**

- CVE-verified SDVOSB
- Pharmaceutical Wholesaler (KY #W04440)

# **COMPANY SUMMARY**

A SDVOB Pharmaceutical Wholesale Distribution Organization with the Highest Quality Standards, Integrity, and Urgency!

A2A utilizes cutting-edge technology combined with 100+ years of industry-specific and military experience to provide our U.S. Government customers the ability to procure a wide range of products at the best offering price. The innovative variety of contract and program-related services that A2A Alliance Pharmaceuticals offers has allowed the ability to provide our customers with competitive pricing in combination with long-range planning and forecasting to maintain their budgetary goals. A2A Alliance Pharmaceuticals strives to maintain the flexibility needed to adapt our programs to our customers to achieve their procurement needs.



#### **Pharmaceuticals**

- Contract Management
- Brands, Generics, OTCs, Dietary Supplements
- Direct-to-Patient Capabilities

# **Government Programs**

- A2A-Direct Source
- AV Source
- NCP (National Contract Program)
- AMOP (A2A Mail-Order Pharmacy)
- Optical Alliance Program

#### **Contract Vehicles**

- 65IB FSS Pharma: 36F79722D0086
- DAPA Pharma: SP020021H0058
- Prime Vendor Agreements

## **Technology & Software**

- Proprietary Pharma Software
- Custom Built Solutions
- Consulting & Software Customization

#### **NAICS Codes**

- 325412 (Pharmaceuticals)
- 339115 (Ophthalmic Goods)
- 424210 (Pharmaceutical Wholesaler)
- 339112 (Surgical, Medical)
- 339113 (Surgical Appliance, Supplies)
- 423450 (Medical, Dental, and Hospital)
- 423460 (Ophthalmic Goods Wholesaler)
- 424690 (Chemical and Allied Products)
- 621511 (Medical Laboratories)

## **Corporate Information**

A2A Alliance Pharmaceuticals, LLC 5261 Nashville Rd, Ste B Bowling Green, KY 42101

#### **Point of Contact**

Rondal L. Turner, Colonel (*Retired*) President & CEO Rondal.Turner@A2A-AllianceRx.com (844) 900-6001 ext. 101 www.A2AAlliancePharma.us

#### **Past Performance**

Chris Madison Contracting Officer Contracting@A2A-AllianceRx.com (844) 900-6001

# **Primary Customers**





















#### **CONTACT INFO**

5261 Nashville Rd, Ste B Bowling Green, KY 42101

(844) 900-6001 ext. 101

# **Colonel Rondal L. Turner (Retired)**

President & CEO

Rondal.Turner@A2A-AllianceRx.com





#### **WORK EXPERIENCE**

Retired Colonel Rondal L. Turner is the President & CEO of A2A Alliance Pharmaceuticals and provides strategic leadership using his career experience involving U.S. Government Acquisition and Procurement.

Colonel Turner manages the strategic infrastructure and foundation for A2A Alliance Pharmaceuticals to uphold the promise to deliver safe, effective, and affordable FDA-approved pharmaceuticals, optics, and medical devices to meet our customers' needs and ensure that patients and veterans have access to high-quality medicines when they need it.

The confidence in our ability to execute and play a key role in the U.S. Government pharmaceutical marketplace is underscored by the dedication of our employees and their commitment to excellence and serving people.



#### **MILITARY & CIVILIAN EDUCATION**

COL (R) Turner's military education includes the Field Artillery Officer Basic and Advanced Courses, Command & General Staff Officer Course, and the Army War College resident program.

- Bachelor of Science Degree from Western Kentucky University
- Masters Degree in Public Administration from Kentucky State University
- Masters Degree in Strategic Studies from the United States Army War College



#### **MAJOR AWARDS & DECORATIONS**

Legion of Merit | Bronze Star Medal | Meritorious Service Medal (with 1 Silver and 2 Bronze Oak Leaf Clusters) Army Commendation Medal (with Silver Oak Leaf Cluster) | Army Achievement Medal (with 2 Oak Leaf Clusters) | Army Reserve Component Achievement Medal (with Silver Oak Leaf) National Defense Service Medal (with 1 Bronze Service Star) | Southwest Asia Service Medal (with 2 Bronze Service Stars) | Global War on Terrorism Medal | Military Outstanding Volunteer Service Medal | Armed Force Reserve Medal (with Silver Hourglass, M Device and Numeral 2) Army Service Ribbon | Overseas Service Ribbon | Kuwait Liberation Medal (Saudi Arabia) | Kuwait Liberation Medal (Kuwait) | Kentucky Distinguished Service Medal | Kentucky Commendation Ribbon (with 4 Oak Leaf Clusters) | Kentucky Service Ribbon (with 3 Oak Leaf Clusters) | Kentucky State Active Duty Ribbon (2 Oak Leaf Clusters) | Kentucky Recruiting Ribbon | Kentucky Adjutant General's Staff Identification Badge | Strength Maintenance Badge (Basic) Parachutist Badge | German Armed Forces Proficiency Badge Legion of Merit - 2nd award

#### Pharmaceutical Wholesale

- KY-#W04440
- TN-#00006421







DUNS: 117589989 CAGE Code: 8NA49 FEIN: 85-1797376



# Contract Programs and Target Markets



- Federal Supply Schedule
- Distribution and Pricing Agreements



- VA Network Health Systems
- VA Medical Centers
- CMOP (Central Mail-Order Pharmacies)





- Military Training Facilities & Hospitals
- TMOP (Tricare Mail-Order Pharmacies)



- **IHS & Tribal Facilities**
- National Supply Service Center



- Stockpile Programs
- EUA Products







- Bureau of Prisons
- Emergency Preparedness & Response Programs



# **Corporate Information**



# **A2A INTEGRATED PHARMACEUTICALS**

## **Company Headquarters Address**

A2A Integrated Pharmaceuticals 555 Marriott Dr. Ste 315 Nashville, TN 37214 DUNS: 117064671

DUNS. 11/0040/1

# **Manufacturing Facility- Mailing & Shipping Address**

A2A Integrated Pharmaceuticals 5261 Nashville Rd, Ste A Bowling Green, KY 42101

DUNS: 117592836 FDA FEI: 3017227491 Telephone: (800) 380-6709

Fax: (800) 380-6709

Federal ID: 84-2081945 TN MFR: 0000005626 KY MFR: M04435 FDA Labeler: 73141

## **Contact Information**

President & CEO: Jack R. Downing, R.Ph | j.downing@a2apharmgov.com
Chief Financial Officer: Douglas A. Taulbee, CPA | dtaulbee@a2apharmgov.com
Director of Operations: Ty J. Downing | tdowning@a2apharmgov.com
Director of Regulatory & Quality: Gretchen Grover | ggrover@a2apharmgov.com
Customer Service: cs@a2apharmgov.com











# CORPORATE INFORMATION

# **A2A Alliance Pharmaceuticals, LLC**

A Veteran-Owned Pharmaceutical Wholesale Distribution Organization with the Highest Quality Standards, Integrity, and Urgency!

## **Company Address (Mailing & Shipping)**

A2A Alliance Pharmaceuticals 5261 Nashville Rd. Ste B Bowling Green, KY 42101

Telephone: (844) 900-6001

Fax: (844) 900-6001

DUNS: 117589989 CAGE Code: 8NA49 FEIN: 85-1797376

#### **NAICS Codes**

- 325412 (Pharmaceuticals)
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- 423450 (Medical, Dental, and Hospital)
- 423460 (Ophthalmic Goods Wholesaler)
- 424690 (Chemical and Allied Products)
- 621511 (Medical Laboratories)

#### **Pharmaceutical License**

Kentucky Wholesaler: #W04368

#### **Contact Information**

Col. Rondal L. Turner (Retired)
President & CEO
Rondal.Turner@A2A-AllianceRx.com
(844) 900-6001 ext. 101

#### **Contracting & Past-Performance**

Chris Madison Contracting Officer Contracting@A2A-AllianceRx.com (844) 900-6001

#### **Accounting**

Douglas A. Taulbee, CPA Chief Financial Officer Dtaulbee@A2A-AllianceRx.com (844) 900-6001

## Supplier Information

Suppliers@A2A-AllianceRx.com

#### **Customer Information**

Customer@A2A-AllianceRx.com

#### **General Information**

Info@A2A-AllianceRx.com

















